

Job title	Operations Manager Bulk
Reports to	Terminal Manager
Direct Reports	Assistant Superintendents for Vessel and Rail Operations, Operations Support

Job Summary

Reporting to the Terminal Manager, the Operations Manager Bulk is a critical role in FSD’s pursuit of safety, morale and contribution margins. The Operations Manager Bulk provides leadership and oversight of all vessel operations and rail management. The Operations Manager Bulk is a key leadership team member who with other Operations Managers, (Containers and Break Bulk) will ensure that safety, financial and business results are achieved in their sector.

The Operations Manager Bulk oversees and holds accountable the Assistant Superintendents and Operations Support for their key objectives and outcomes of safety, operational performance and productivity, and creating the FSD culture of employee engagement and collaborative leadership.

Job Profile and Scope

The Operations Manager Bulk is a key member of the FSD Leadership team and is accountable to the Terminal Manager for the overall results of the Bulk operations, vessel productivity, and cost-effective management of rail operations, including safety of the workforce, and as sector manager, acts as a business owner driving safety, profitability, performance management and ongoing continuous improvement of operations. The Manager will take on a key leadership role in new projects and business opportunities for the business sector. The Operations Manager Bulk will oversee the assistant superintendents and operations support in their pursuit of performance targets for the organization and ongoing improvements.

Key Accountabilities/End Results

As an FSD Leader

The Operations Manager Bulk Manager is a key member of the FSD Leadership Team. The manager will:

- Foster the culture of CARE attributes throughout the workforce and lead by example with the FSD leadership attributes
- Support the pursuit of safety, enterprise results and collaborative leadership
- Engage in a site safety committee with other operations managers
- Engage in strategic planning for the operations group and support implementation.
- Actively coach and develop leaders within FSD with one to one meetings and development plans.

Bulk Operations

- Accountable to ensure sector meets key drivers to achieve business success
- Model a culture of safety that reinforces the direct reports to achieve safety targets and to create best practices in safety throughout terminal and sector operations
- Plan, schedule, and monitor staff
- Work with Terminal Manager on forecasts, reporting on safety, budget, operations productivity and management of rail costs with an ongoing active approach to continuous improvement
- Work with cross-functional teams for site safety and finance, operations sector leads, and CSAT in weekly meetings to address issues.
- Provide performance management and reviews of direct reports on a regular ongoing basis

Key Relationships

- The Operations Manager Bulk reports directly to Terminal Manager and collaborates with sector Operational Managers, Safety Manager, HR, IT, Finance, and PARY on ongoing basis to ensure the Break Bulk department is achieving key business results of safety, morale and productivity of the organization.